

Gibson Building Supplies

Gibson got the ‘sticker shock’ of a lifetime when the company moved into a new warehouse location in 2012. “The warehouse had been wired to keep the lights on all day long, and as a result, our first electricity bill was almost \$10,000,” says Controller Lee Whitwell. “That was the reality check we needed to start reining in our electricity costs. We looked into the RETROFIT PROGRAM, did the math and never looked back.”

A bright decision

Gibson Building Supplies provides roofing materials and supplies to residential, industrial and commercial roofing contractors across south-central Ontario. A family-owned business, it was established in 1972 and operates primarily from a central 100,000 square-foot warehouse in Aurora, as well as satellite facilities in Milton and east GTA.

It made more sense for Gibson Building Supplies to upgrade to T8 lights and install overhead motion sensors than to rewire the entire warehouse. Motion sensors mean that today the warehouse is constantly lit when forklift drivers need to load and unload materials, and when activity stops, the lights automatically shut off. “I had expected the incentive might amount to 20 or 30 per cent of our capital cost. I was delighted when it turned out to be 50 percent. This program is a no-brainer,” says Whitwell.

Taking action

An employee of Gibson recommended Ampower Electrical Contractors to oversee the lighting retrofit and manage the application process for the **RETROFIT PROGRAM**. Ampower installed energy-efficient T8 lighting in the office and warehouse space and 180 occupancy sensors in the warehouse area, allowing Gibson to save approximately \$5,000 on its monthly electricity bill.

Getting results

“Ampower was a pleasure to work with. They worked around our needs and were completely flexible. Within a month, we had the green light from PowerStream on the pre- and post-inspections that are part of the application process, and we were good to go. It was time to reap the benefits of our investment,” says Whitwell.

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For more information call **905-532-1059**
or visit www.PowerStream.ca/RETROFIT



Savings

Estimated Annual
Electricity Savings
\$60,000

Estimated ROI
Less than 1 year

Project Cost
\$99,500

Incentive
\$48,069

Demand Savings
83.66 kW

Energy Savings
342,971 kWh

